



ASSOCIATION ANNOUNCES NEW DISCOUNTED FED EX PROGRAM

December 4, 2008

UTCA is pleased to announce that we have negotiated a Group FedEx Program that provides association members with discounts ranging between 15-32 percent. The new Group FedEx program replaces the previous program UTCA operated with DHL. Discounts offered by FedEx are greater than those that were provided by DHL.

Association members that participated in the DHL program should have already been contacted regarding switching to the FedEx Group Program. Those association members who wish to participate in the new UTCA/FedEx Program may do so by going online as noted in the attachment or utilizing the Response Form.

Anyone with a question regarding the program should contact Bob Briant, Sr. at the UTCA office.



Utility and Transportation Contractors Association



UTCA/FedEx Discounted Program Response Form

I understand that the association has negotiated discounted* rates that range between 15-32 percent in utilizing the services of FedEx. A representative of FedEx should contact my firm so that we can enroll in the program.

Contact

Title

Company Name

Address

City,

State

Zip Code

Telephone

Ext.

* Discounts available through the Utility and Transportation Contractors Association (UTCA).

Fax this Response Form to:

UTCA
(732) 292-4310



SUBJECT LINE: Introducing FedEx Advantage® for UTCA Members

Dear UTCA member:

UTCA is proud to support our members and has teamed up with FedEx to help boost your bottom line. As an UTCA member, you are now eligible to receive valuable discounts of up to 26% on select FedEx® shipping services. Best of all, there are no costs and no minimum shipping requirements to take advantage of this great new member benefit.

UTCA members can now save:

- Up to 26% on select FedEx Express® U.S. services
- Up to 20% on select FedEx Express international services
- Up to 12% on select FedEx Ground® services
- Up to 10% on select FedEx Home Delivery® services

[Click here](#) and enter pass code **M7VS6Z** to start saving now. If you have additional questions, please call 1-800-MEMBERS (1.800.636.2377, 8 a.m.–6 p.m. EST, M-F) to speak to a dedicated member representative.

Within 7–10 business days of your enrollment, you should receive a Welcome Kit from FedEx which contains detailed information about your shipping rates. Once you have enrolled in the FedEx savings program, your discounts will automatically be applied to your FedEx account number and you can enjoy these great savings every time you ship.

Sincerely,

Bob Briant, CEO
UTCA

*FedEx shipping discounts are off standard list rates and cannot be combined with other offers or discounts. Shipping discounts are exclusive of any FedEx surcharges, premiums or special handling fees and are not available to package consolidators. Eligibility for discounts subject to FedEx credit approval. Eligible services subject to change. Base discounts on FedEx Express® are 15-21%. An additional 5% discount is available for eligible FedEx Express shipments when you ship online at fedex.com. Discounts are subject to change.