

SUPERINTENDENT FIELD LEADER COURSE

UTCA Academy of Professional Development

February 7, 2017

Course Description

Just being a technically skilled manager is not good enough in today's competitive construction market. Industry research shows that the construction industry has done a good job of developing the knowledge base and technical skills of employees, but a poor job of developing management skills. Although people need to have a solid foundation of technical knowledge, the most successful leaders of the future will have also developed strong management, leadership and business skills in order to grow their company's profitability.

Registration Information

The tuition includes all workbook materials, program instruction and refreshment breaks. Continental breakfast and lunch included.

Pricing:

\$450 for UTCA members

To Register:

Complete attached registration form and email dan@utcanj.org or fax to 732.292.4310

Don't miss this opportunity to gain insights about what other great Superintendents are doing to succeed!

Topics covered include:

Identify your own communications style and learn practical skills for dealing with different types of individuals

- Learn the difference between leadership and accountability, gain respect and develop people to achieve superior performance
- Build productive long-term client relationships with a strong commitment to customer satisfaction that will help turn your clients into "raving fans"
- Learn new behaviors to improve your time-mastery skills and your personal productivity
- Develop your individual action plan that can be tracked and monitored

Timeline:

Tuesday Feb 7th 8:15—5:00 pm

Location

UTCA Conference Center

1670 Route 34 North
Farmingdale, NJ 07727

Contact Us

If you have any questions about the program or the topics we will cover, please contact the program director, **Jim Schug** with FMI at 813.636.1254 or **Dan Neville** with UTCA at 732.292.4300.



UTILITY and TRANSPORTATION CONTRACTORS ASSOCIATION



**Academy Of Professional Development
PRESENTS
SUPERINDENTENT FIELD LEADER COURSE**

Registration Form

Enclosed is our check in the amount of \$_____ to cover registration costs of \$450.00 per person.
If you need additional copies of this form, please photocopy.

Superintendent Field Leader Course

**UTCA Conference Center, Farmingdale,
NJ February 7, 2017
8:15am Registration
8:30am - 5:00pm - Seminar Program**

Please Type or Print Clearly

NAME

NAME

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COMPANY

CONTACT NAME

CONTACT EMAIL

CREDIT CARD NUMBER

EXP DATE

SECURITY CODE

NAME ON CARD

3% SERVICE CHARGE FOR CREDITCARD TRANSACTIONS

CITY, STATE & ZIP

PHONE

PLEASE FAX THIS FORM ASAP TO (732) 292-4310 TO RESERVE YOUR SPOT!

If paying by checks, they should be made payable to UTCA and mailed to:

UTCA/NJ * P.O. Box 728 - Allenwood, NJ 08720